www.i-powertrainingcenter.com







Mr. Sanjay Sherasiya **Director**

In the New era of 21 Century, everyone is finding the level where they want to work in smart way and Industries are a need of strategic candidates who can manage and can be driven by thinking among the senior management for which Export and Import Professional Training programs could be one of the essential and for this, they need to get train in right way. Where right candidate can get practical knowledge which are useful in the industries.





Welcome to I-POWER TRAINING CENTER OF IMPORT AND EXPORT (ITC) of Professional Training Center, Establishment in 2016 in Morbi, Gujarat, India. I-POWER CENTER is a Leading Institute for Professional Training based at Morbi, Gujarat, India. I-POWER CENTER is Only Institute which is provide Professional training like Export Import and International Business Management. These professional courses are available in Vocational. I-POWER CENTER has achieved top level in the area of International Business Training. I-POWER CENTER has trained 300++ Business professional in the region of Morbi, Gujarat, India.

This Program is specially designed for Entrepreneurs,

Corporates, Industrialist, Manufacturer, Traders, Employees,

Students and people who are interested to Start

Export-Import Business.



- > Overview of Import Export and International Trading System
- > ITC (HS Harmonized System) Classification of Export-Import Items.
- > Online Survey Of Product and Services and Thair Current Scenario .
- > Export-Import Policies.
- > How to start Business and It's Legal Procedures.



- > INCOTERM Calculate Cost, Price Quotations.
- Explain All Incoterms EXW, FAS, FOB, CNF/CFR, CIF, CIP, CPT, DAT, DDU, DDP, etc
- > International trade contracts and incoterms

International Payment Terms.

- > Explain All International Payment Terms.
- > Types of latter of Credit (LC).
- > Explain the Risk and Time Involved in each International Payment terms.
- > Comparison of International Trade Payment Methods.



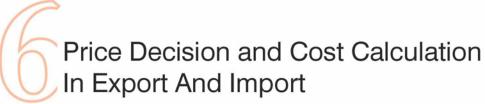
Conteiner, Packing And Port.

- > Types Of Containers And Their Uses In Various Products In International Trade
- > Container Dimensions And Weight Capacity.
- > FCL and LCL Containers, etc.
- > Types of Export Cargo Packaging and utility, calculation etc.
- > Port Management, Port Operations etc.



Insurance, CHA And Shipping Line

- > Cargo Insurance and Claim Procedure.
- > CHA: Role of Customs House Agent.
- Freight Forwarder Role in International Trade.
- > Container Booking, Shipment Schedule, Vessel Sailing, etc.
- > Ship / Vessel Types.
- > Terminal, Container Freight Station, Jetty, Ware Houses, etc.
- > Examination of Export Goods by Customs, Loading the cargo on the Vessel/Air Craft.
- > Shut Out, Short Out Shipments, Transhipment, Partial Shipment, Short Shipments.



- > Price Decision and Cost Calculation In Export And Import.
- > Price Calculaion in Export and Import.
- > Types of Duty, Duty structure etc.



International Marketing Part-1

- > Potential in International Trade, Market Research and Foreign Trade Statistics.
- > Product Selection, Market Selection.
- > Export Promotional Council, Importance of Trade Association.
- > Products, Markets, Country Identification.



- > How To Search Potential Buyers Through Offline & Online?
- > Identifying Buyers : Offline, Online, Trade Agent.
- > Effective Use of Search Engines: Google, Bing, etc.
- > Internet, Web, E-mail Marketing, Practical Surfing, etc.
- > Online Social Media Marketing Facebook, YouTube, Twitter, Blogs, LinkedIn, etc.

Import Export Management Course



Export Import Documents and Custom Clearance Part-1

- > Export Documents: Commercial & Regulatory Documents.
- > Export Pre-shipment Documentation: Sales/Purchase Contract, Proforma Invoice, Commercial Invoice, Packing List, Consolidated Weight List, Fumigation, Phytosanitary Certificate, VGM, Annexure, E-Way Bill, etc.
- > Export Post-shipment Documentation: Bill of Lading, Bill of Exchange (Draft), Certificate of Origin, Shipping Bill, SDF, GSP, FTAs Certificate, etc.



- > All Import-Export Documents.
- > Customs Clearance Process, Inspection Procedures.

International Certificates and Export **Promotion Scheme**

- > All International Certificates and Repots.
- > All Export Promotion scheme.
- > How to Obtain Export Promotional Benefits and It's Procedure.

International Agreements > Types of International Agreements.

- > India Trade Agreements with other countries.

Import And Export Cycle

- > Import And Export Cycle.
- > Revison.

OPPORTUNITIES

COURSE CONTENT



Merchant Exporter & Importer



Manufacturer exporter



Logistics Business



International Marketing



Export-Import Documentation



Air Lines (Air Cargo)



Bank (Foreign Trade Department)



Marine Insurance Business



Corporate Agent/ International Broker



Consultant : Export & Import



E-Commerce Business



International Business Tour, Exhibition, Events



Freight Forwarding



Digital Marketing Business



Forex Business



Custom House Agent (CHA)



Cold Storage & Warehouse for Exprot-Import



Fumigation Business



International Courier Service

Success possibility plan idea solution positive goal impossible think confidence fair business believe goal impossible think motivate positivity of po

PORT VISIT

& GET TOGATHER









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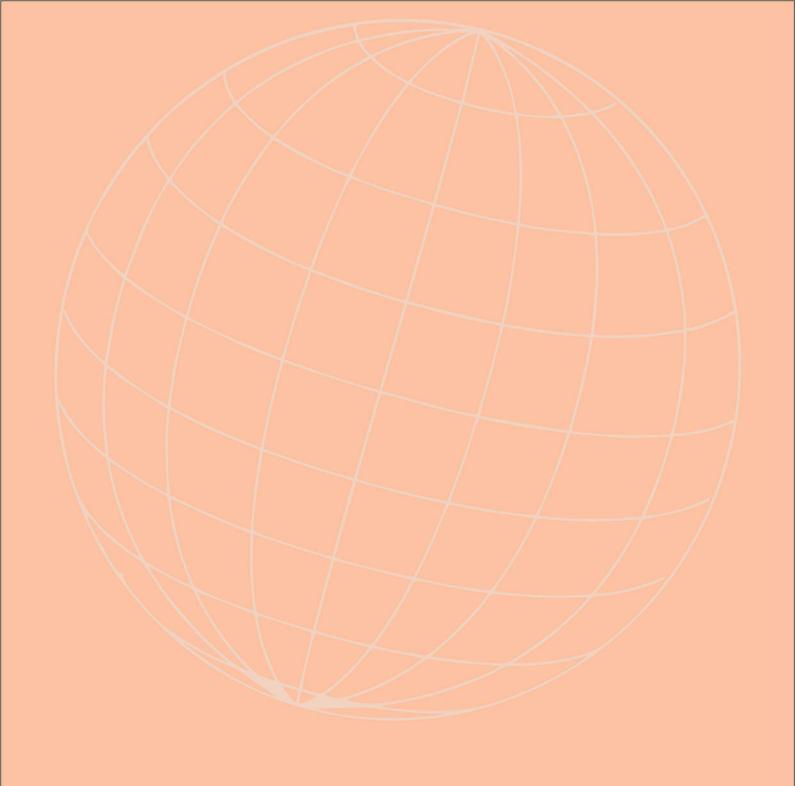
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